

Everything you need to manage your wholesale distribution operations in one place

MYOB Advanced Business is the cloud ERP built to give you visibility and control over all the moving parts of your wholesale distribution business. MYOB Advanced Business brings your accounting, purchasing, sales, inventory management, order management and warehouse management onto one platform. Allowing you to make smarter wholesale business decisions with a complete, connected, and mobile distribution ERP.

Inventory Management

Simplify your inventory processes with flexible item management, quality traceability and robust replenishment to balance supply and demand. Optimise stocking levels to avoid rush orders and stock-out situations with increased inventory turns and lower carrying costs.

- Boost customer satisfaction.
- Improve fulfilment.
- Track accurately.
- Optimise delivery.
- Optimise inventory, reduce carrying costs and cut stock-out situations with robust inventory replenishment.
- Manage complex items.

Order management

An integrated order management solution empowers companies to streamline processes and get the visibility they need to make smarter, faster business decisions.

- Generate purchase orders automatically, or turn an approved quote into a sales order with a single click.
- Simplify pricing and discounts.
- Remove delays through automated sales order processing and shipping order generation.
- Determine your profitability by product line, location or business unit. Use real-time information to control costs across the entire supply and distribution chain.

Warehouse Management System

Streamline warehouse operations and transactions to reduce errors, automate processes and increase productivity. Accurately and efficiently manage your advanced warehouse needs in commerce, wholesale, manufacturing, retail and other industries.

- Check warehouse operations with personalised dashboards and timely alerts.
- Reduce errors and improve customer satisfaction with barcode printing and scanning.
- Simplify tracking.
- Automate data capture.



Warehouse Transfers
Shipment Processing
Lot and Serial Numbers
Barcode Label Printing
Item and Location Lookup
Order Packing
Receiving and Putaway
Physical Inventory Cycle Counts
Advanced Wave and Batch Picking

MYOB Advanced Business for Wholesale Distribution

Manage your entire distribution business on a single, future-proof cloud ERP platform

Automate processes, improve data visibility, boost warehouse efficiency and reduce costs with MYOB Advanced Business. Packed with comprehensive features to help businesses with document management, customer relationship management (CRM), project accounting, commerce, point of sale, expense management, payroll and a full suite of financial applications to manage daily accounting tasks.

Manage your entire business with powerful insights through configurable inquiries, personalised reports, role-based dashboards and real-time business analytics.



MYOB Advanced Business for Wholesale Distribution

Features and functionality you need to drive efficiency for your wholesale distribution business

Features	Benefits
	Order Management
Sales order management	Order processing software lets you manage sales activities centrally. You can enter quotes, fulfil sales orders, track prices, apply discounts and check available inventory.
Credit limit verification	Check credit automatically during order processing (before release). Auto-release a credit hold when a payment is entered, or an order amount is decreased. Manual hold override is available to authorised users.
Purchasing integration	Link sales orders with purchase orders and allocate received items to orders. Automatically generate purchase orders or create manual links. Auto-hold sales orders until you receive a purchase order.
Vendor bidding	Cut back on paperwork and speed the bidding process by emailing requests to multiple vendors. Make the purchase with a single vendor or select multiple vendors for different products on the request.
CRM integration	Convert CRM opportunities into sales orders without re-entering pricing and discount information. Quickly locate customer orders to verify delivery status. Associate tasks and activity history with each order.
Automated Requisitioning	Automate the entire requisitioning process, including collecting orders, collecting supplier bids, sending and approving quotes, issuing purchase orders and receiving goods. Authorise users to select from your catalogue, limit requests to specific goods, or enter descriptions.
Landed cost functionality	Include additional shipping and handling costs with purchased goods. Allocate costs using custom allocation methods. Directly enter landed cost bills in Accounts Payable and associate them with received goods.
Multilevel Approval	Create approval rules for order types, vendor information, order amount and other order-specific information. Control release through a pre-set approval process.
Vendor Selection and Performance Analysis	Upload vendor price lists with software descriptions, prices, and delivery times. Update costs, quantities and lead times each time you receive goods. Maintain statistical information on vendor performance.
Invoice Consolidation	Combine multiple shipment orders into a single invoice — automatically or manually. Update price and discount information on review before printing the invoice and updating accounts receivable.
Reporting and Drill-Down	Analyse and manage your purchasing experience through a complete set of inquiry screens and auditing reports with drill down to the original transactions.
Collect and Organise Requests	Bundle requests from multiple sources in a single requisition. Create approval rules based on quantity, request amount and more.
Sales Order Integration	Turn an approved quote into a sales order with one click. Rules within the sales order module manage sales orders and linked to the requisition for easy access.
Audit Trail	Automatically create a complete audit trail of all transactions, including the IDs of users who entered and approved the transactions or modified the records. Optional notes and attached electronic documents remain with the activity records.
Integrated Workflow	Automate order processing and remove unnecessary steps. Configure order status, status changes, actions, notifications and alerts to trigger automatically during order processing.

MYOB Advanced Business for Wholesale Distribution

Features	Benefits
Non-Stock Receipt and Returns	Process receipt of goods and returns for non-stock items without the Inventory Management application.
Blanket Orders	Simplify long-term customer and vendor contracts with blanket sales and purchase orders. Generate releases from blanket order contracts with pre-defined order quantities, dates, and ship-to locations.
eCommerce Integration	Manage orders easily with an integrated online storefront. Connect using Shopify or BigCommerce and ensure inventory displayed on your website is accurate, manage information of products, easily handle returns, manage customer-specific pricing and offers and gain visibility over customer orders that originated both online and offline.
Inventory Management	
Locations	Manage multiple warehouses with location-specific inventory quantities, allocations, availability and costs. Define bins, use carts for picking and put-away, and set default locations for inventory transactions such as receipts, customer returns and shipments. Use movement classes and ABC codes to optimise warehouse locations for high volume and low volume products.
Item Management	Streamline item creation and maintenance with sub-items for like products and matrix items for products with attribute variables. Build kits in stock or to order with flexible disassembly features. Setup cross-references between internal, customer, and vendor items with unit of measure conversions.
Inventory Management	Automatically distribute inventory from a central warehouse to other locations upon receipt. Automate replenishment using min/max, economic order quantities (EOQ), safety stock, seasonality, lead times and other information to minimise carrying costs while maximising fill rates and turns. Achieve unprecedented inventory accuracy with barcode scanning and physical inventory.
Traceability	Track inventory by lot or serial number. Enter lot or serial numbers on receipt, issue or assembly. Define shelf life for perishable inventory with expiration dates and first-expired-first-out picking.
Integrated GL	Inventory Management integrates seamlessly with General Ledger for financial reporting. Improve purchasing, sales, projects, field service and manufacturing activities with automation, scheduled tasks and custom workflows across the system.
Replenishment	Define min and max order quantities, reorder points, seasonality, lead times, safety stock and forecast models to calculate replenishment.
Location Management	Set up and manage multiple warehouse locations with stocking locations defined by aisle, row, rack, slot and bin. Define location defaults for receiving, returns, shipping and drop-shipment transactions. Prioritise pick locations by item and by the warehouse.
Sub-items and matrix items	Create and manage matrix items based on size, colour and other attributes and values. Matrix items streamline item management, purchasing and sales processes. Use matrix views to update prices and descriptions for items in the matrix item software family. Setup sub-item codes by SKU to differentiate between software variations such as grade, manufacturer or other variables.
Physical inventory	Create movement classes and ABC rank codes to determine physical inventory frequency.
Pricing, discounts and promotions	Manage complex pricing and discount policies, including volume discounts and multiple discounts per item. Maintain policies for price overrides, customer pricing and commissions.

MYOB Advanced Business for Wholesale Distribution

Features	Benefits
Customer and vendor items	Define unlimited vendors by item with a preferred default vendor. Set a minimum frequency for deliveries and minimum or maximum order quantities by item for each vendor. Define cross-references between internal, vendor, and customer items.
Packaging and UOM	Define variable packaging for inventory items with standard and configurable units of measure conversions for weight and volume.
Shipments	Expand the platform to manage shipments with small parcel carriers through integrations with leading 3rd party apps. Starship & StarTrack & TIG Freight
Kitting and assembly	Build kits in stock or to order. Disassemble kits into components.
Inventory valuation	Value inventory using standard, average, specific (actual), or first-in-first-out (FIFO) costing methods. Manage current and pending standard costs with workflows to update costs and revalue inventory. View historical costs over time.
Perishable inventory and lot/serial traceability	Use shelf life and expiration dates to manage perishable inventory with first-expired-first-out (FEFO) picking. Capture and create lot and serial numbers for traceable inventory.
Non-stock items	Manage non-stock items for software warranties, services, labour or other items. Unlike stock items, non-stock item quantities aren't tracked in the system. Non-stock items may be received and returned without the Inventory Management application.

Warehouse Management System (WMS)

Pick	<ul style="list-style-type: none">• Generate wave or batch pick lists based on the best path for each available picker.• Use barcodes to speed up the picking process.• Barcodes on pick lists prevent picking items not included in the order.• Native mobile scanning capability, removing the need for 3rd party devices
Pack	<ul style="list-style-type: none">• Provide adequate package size and packing material to make sure safe transport.• Support barcodes and lot/serial numbers for accurate order completion.• Easily correct errors in amount, weight, items, and more.• Integrate with digital scales and printers to weigh and print labels and packing slips automatically.
Ship	<ul style="list-style-type: none">• Select shipping provider: local as well as international carriers.• Provide prompt pickup through your preferred carrier.• Automate shipment label generation.• Set up automatic tracking on all shipments.• Notify customers of shipment progress through each stage of order fulfilment.



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At Avanza Solutions, we take pride in providing our valued clients with the best consultants and developers. Our nationwide team ensures that we have the most talented individuals, no matter where they are located.

If you're interested in discussing business accounting and ERP software solutions for your business, please don't hesitate to get in touch with us

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